Driven by legitimate but misdirected concerns about radical Islamic terrorism, current U.S. visa policy is discouraging hundreds of thousands of peaceful and well-meaning people from visiting the United States for business and pleasure—costing our country lost economic opportunities totaling millions of dollars and the goodwill of millions of people.

For most people outside the United States, the U.S. government requires that they obtain a visa before entering our country. But for residents of Canada and 27 other countries in the Visa Waiver Program, no visa is required for tourism or business visits of fewer than 90 days. The 27 countries include most countries of Western Europe, and Japan, Australia, New Zealand, Singapore, and Brunei.1 Another group of countries would like to join the list, but not a single country has been added since the terrorist attacks of September 11, 2001.

During a recent stop in Tallin, Estonia, President Bush called on Congress to extend the VWP to several more countries beyond the 27 already participating.2 Congress and the Bush administration should consider a prudent expansion of the list of visa waiver countries. Begun in 1986, the program has promoted tourism to the United States and expanded commercial ties with the rest of the world. Participating countries now account for two-thirds of visitors to the United States outside of Canada and Mexico.

Program Stimulates Tourism and Business

For a country to join the program, it must meet certain criteria. Among them, the refusal rate among current visa applicants from the country must be less than 3 percent; its citizens must be issued machine-readable passports, and its government must allow visa-free entry for U.S. citizens.3

The VWP has been a boon to the U.S. economy, promoting tourism and business travel. Visitors under the program stimulate an estimated $75 billion to $100 billion in economic activity in the United States each year through travel and spending. On average, VWP visitors will spend $2,253 per visit in the United States compared with $1,274 by other visitors.4

If Congress were to revoke the program for the existing 27 countries, the economic impact on the United States would be significant. According to the Commerce Department, eliminating the program would mean 3 million fewer visitors during the next five years, costing the United States $28 billion in lost economic activity during that period.5 Assessing the broader impact, the report concluded that revoking the program “could negatively affect U.S. relations with participating country governments, impede tourism to the United States, and increase the need for State personnel and facilities overseas.”6 The logical implication is that extending the program to deserving countries would promote more tourism and economic activity, nurture better relations with participating countries, and free up State Department personnel and facilities overseas for more critical uses.

For tangible evidence, consider the differing experiences of Portugal and the Czech Republic. The two countries are remarkably similar in their demographics and economic relations with the United States. Their total populations and GDP per capita are almost identical.7 Two-way trade with the United States and the amount of U.S. foreign direct investment in each country are also quite similar (see Table 1).8

Table 1
Visa Barriers Discourage Czech Visitors

<table>
<thead>
<tr>
<th>Population</th>
<th>Czech Republic</th>
<th>Portugal</th>
</tr>
</thead>
<tbody>
<tr>
<td>GDP per Capita</td>
<td>$20,000</td>
<td>$19,000</td>
</tr>
<tr>
<td>U.S. FDI in Country</td>
<td>$2,785M</td>
<td>$2,712M</td>
</tr>
<tr>
<td>Two-Way Trade in Goods</td>
<td>$3,247M</td>
<td>$3,461M</td>
</tr>
<tr>
<td>Visitors to U.S.</td>
<td>45,671</td>
<td>103,473</td>
</tr>
<tr>
<td>Visa Waiver</td>
<td>No</td>
<td>Yes</td>
</tr>
</tbody>
</table>

Both are members of NATO and the European Union. A key difference, however, is that Portugal gained visa waiver status before 2001, while the Czech Republic languishes outside the gate as one of the “roadmap countries.” As a result, the annual number of visitors to the United States from Portugal is more than twice that of the Czech Republic.9

One obvious explanation for the huge difference is the need for Czech visitors to acquire a visa. Acquiring a visa costs one hundred U.S. dollars and requires filling out numerous forms and waiting weeks and sometimes months for an interview at a consulate that may be a significant distance from a potential visitor’s home. The far lower number of visitors from the Czech Republic compared with those from Portugal hints at the large number of potential visitors who are being discouraged from travel to the United States by the current moratorium on extending visa waiver status.

No Compromise of National Security

Extending the VWP to a small and select group of countries would not compromise the ability of the U.S. government to protect the American homeland from terrorists and others who would do us harm. None of the roadmap countries harbor restive populations associated even indirectly with terrorism aimed at the United States. If security concerns center on Islamic extremists, most of the roadmap countries under current consideration are home to relatively small Muslim populations.

According to the U.S. State Department’s annual survey of religious freedom, South Korea, Poland, the Czech Republic, Slovakia, Hungary, and the three Baltic republics are home to a combined Muslim population of fewer than 100,000. In contrast, the number of Muslims living in the United States to escape difficult conditions in their home country. As a result, Argentina was removed from the program in February 2002 and Uruguay in April 2003.11

Expanding the VWP to a select list of countries would enhance national security by allowing the State Department to concentrate its resources and personnel in regions of the world where security threats are more likely to emanate. As a recent Congressional Research Service report summarized, “by waiving the visa requirement for high-volume/low-risk countries, consular workloads are significantly reduced, allowing for streamlined operation, cost savings, and concentration of resources on greater risk nations in the visa process.”12

The VWP could be prudently expanded by congressional action that would allow the 3-percent rejection rate threshold to be temporarily waived for otherwise qualified countries. If expansion to certain countries proved an unacceptable risk to U.S. national security or led to widespread violation of U.S. immigration law, any country could be promptly removed from the program à la Argentina and Uruguay. The U.S. government could also require that visitors from VWP countries submit biographical details through the Internet before departing for the United States to give the Department of Homeland Security an opportunity to compare their names to those on security watch lists. Australia has implemented such a system through its Electronic Travel Authority process.

Tearing Down Another Cold War Barrier

Twenty years ago in Berlin, President Ronald Reagan issued his famous challenge to President Gorbachev to “tear down this wall.” Within three years the Berlin Wall was history. Now we have an opportunity, by extending the Visa Waive Program to deserving countries, to complete Ronald Reagan’s vision by tearing down one of the last remaining barriers of the Cold War.

In a letter to President Bush in May 2006, former Czech President and anti-communist dissident Vaclav Havel urged the United States to add his country and other proven friends of the United States to the VWP. “Contacts between Czechs and Americans are currently complicated by the asymmetrical visa requirement that subjects Czech citizens to an expensive and arduous visa application process,” Havel wrote. Speaking
for his country as well as others, Havel added that expanding the program would “remove what Czechs feel is an unfortunate relic of the Cold War that no longer belongs in the modern Czech-U.S. alliance. It also allows you to demonstrate to an emancipated and self-confident ally the renowned U.S. spirit of equality and fair play.”

At a time when the United States is seeking not only to attract more global customers for its goods and services but also to build stronger ties to our allies, expanding the Visa Waiver Program to eligible countries offers a power tool to further both objectives.

1. Countries currently participating in the program are Andorra, Australia, Austria, Belgium, Brunei, Denmark, Finland, France, Germany, Iceland, Ireland, Italy, Japan, Liechtenstein, Luxembourg, Monaco, the Netherlands, New Zealand, Norway, Portugal, San Marino, Singapore, Slovenia, Spain, Sweden, Switzerland, and the United Kingdom.


5. Ibid., p. 21.

6. Ibid., p. 16.


12. Ibid., p. 9.

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